



## Floral Designs for Weddings & Events

### PRICING GUIDE

<b>Bridal Bouquet</b> .....	\$175-\$250 <i>and up</i>
<b>Bridesmaid's Bouquets</b> .....	\$75 <i>and up</i>
<b>Boutonnieres</b> ( <i>flowers for the guys</i> ) .....	\$20-\$30
<b>Corsages</b> .....	\$25- \$35 ( <i>pin on and wrist flowers for the moms and special women</i> )
<b>Crowns of Flowers</b> .....	\$35-\$60
<b>Table Centerpieces</b> .....	\$75-\$250
<b>Altar and Ceremony Floral Arrangement</b> .....	\$125-\$250
<b>Arbor and Chuppah Decorations</b> .....	\$200-\$1000 ( <i>depending on scope and lushness</i> )

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WINTERBERRY FARM | RT. 27, 538 AUGUSTA ROAD, BELGRADE | (207) 649-3331

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# Weddings Idea Notes

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BELGRADE LAKES, MAINE

FLORAL DESIGNS FOR WEDDINGS  
AND EVENTS BY MARY PERRY  
ORGANICALLY GROWN FLOWERS



(207) 649-3331  
BELGRADE LAKES, MAINE  
[WINTERBERRYFARMSTAND.COM](http://WINTERBERRYFARMSTAND.COM)



## Message from Mary

I first want to say thank you. We are very excited that you have found us for your wedding flowers. Weddings are our favorite at Winterberry Farm, designing special events and weddings is my favorite work. We custom design each event, always looking for the most beautiful, little extra details from the farm to add to your designs.

Our farm is filled to the brim with certified organic vines, perennial flower beds, and annuals that are chosen with great thought according to the season. The smells and beauty of the season are what we are aiming for with each design, and only the very best will be used in all of your floral pieces.

During the season when our farm's growing season slows down, we hand pick flowers from reputable wholesalers from the US and abroad. Creating beautiful designs for your wedding is what we do best.

We are happy to help you with all aspects of your wedding designs. We create, deliver, and set up. I hand place the bouquet into the bride's hands (I always cry) and then pin the boutonnieres on the guys. I pay attention to every last detail. You will find our work in Bar Harbor, Monhegan Island, Belgrade Lakes, the White Mountains of New Hampshire, and Vermont. We love to travel to you.

—Mary of Winterberry Farm

## The Process

1. Thank you for finding us. Please fill out the online questionnaire at <http://winterberryfarmstand.com/flowers/weddings-and-events/> and share your dreams with us.
2. Once we receive your questionnaire, we will reach out to you and will also send you a booklet so that you can get a feel for our style and a glimpse at who we are.
3. In the meantime, we will be setting up an in-house appointment and site visit, listening to your dreams and bouncing ideas back and forth.
4. We will develop an estimate for your wedding flowers. At that time, we will require a deposit of 50% of your total estimate and a signed contract.

## What we offer 3 ways

### Full-service Wedding *(offered year round)*

A full design includes help with decor, linen choice, lighting consultation, choice of rentals including our popular birch bark arbor, and full floral work. We will meet with you to discuss the details and will be available by email to discuss any additional ideas you have. We will deliver and set-up everything and leave only when all the details are perfect. We have an extensive collection of containers and props to use for the day. We come that night or the next morning to break everything down.

If you are interested, we also offer you the opportunity to wander the fields, see the blooms and foliage we will consider using for your day, and look for just the right branch or vine with an accent that will be perfect for your arrangements.

To begin, you will fill out our questionnaire and send a link to your Pinterest page or images by email that reflect what you are currently drawn to with regard to palette and design and images of dresses, suits, or whatever else folks might be planning to wear. We'll contact you to discuss your specifics and then create an estimate to help you decide if our services are right for you. Once you decide we are the right fit, there will be a contract and a deposit due to hold the date and the flowers. The deposit is 50% of the total and the balance is due 1 month prior to the wedding.

### DIY *(offered from mid-June until late September)*

This option requires you to be VERY open to what flowers are in your design. We offer you buckets of flowers based on your color palette. We do not offer you the option of selecting specific types of blooms.

Each bucket is \$90 of choice blossoms with lush greenery and textures. As a guide, a single bucket will fill approximately 5-6 mason jars, depending on how full you like your arrangements.

"Do-It-Yourselfers" need to understand a few basics to pull off a beautiful event.

- First and foremost... this may come as a total heartbreaker to some of you brides and grooms, but you need let go of any notion that you will be the one arranging the flowers
- There will not be enough time on your wedding day for you to get ready and make beautiful flower arrangements. You must have a friend or family member along who is willing to manage the flowering.
- We do not have any way to tell you what flowers will be in the buckets. Our bulk flower customers need to be flexible about the types of flowers they will end up with. We can guarantee we will meet your color needs with buckets full of the freshest, hand-picked pieces.
- Always plan on a few extra stems to make sure you have enough. You can always add another little arrangement here and there....the bar, the bathroom, etc.

If you decide the DIY option is for you, there is a contract to sign and a deposit of 50% of the estimated total to secure the date and reserve the blooms.

### à la carte *(some DIY buckets and some design work)*

We are able to personalize your order to allow for some DIY and some design. We would be happy to work on all the personal flowers: bridal and bridesmaid's bouquets, corsages, and boutonnieres. In addition, we will cut stems into buckets (as in the previous "DIY" plan) for you and your friends or family to arrange as you wish for the reception.